

# Numerical Targets for Challenges and Information Disclosure (Status of progress)

## Main initiatives to achieve important challenges and targets

	Main initiatives	FY2022 targets	FY2022 results	FY2025 numerical targets
Shifting to a low-carbon society	<ul style="list-style-type: none"> <li>Sell environmentally conscious products</li> </ul>	<ul style="list-style-type: none"> <li>Target: 1.0 billion</li> </ul>	<ul style="list-style-type: none"> <li>Result: 0.68 billion (Previous target achievement: 68%)</li> </ul>	<ul style="list-style-type: none"> <li>Increase sales of OS Cool method, LED, and Ecoitt: ¥1.1 billion/year</li> </ul>
	<ul style="list-style-type: none"> <li>Reduce energy consumption and promote renewable energy procurement</li> </ul>	<ul style="list-style-type: none"> <li>(Compared to FY2010 level) Target: -30% or more</li> </ul>	<ul style="list-style-type: none"> <li>(Compared to FY2010 level) Result: -38% (Previous target achievement: 126%)</li> </ul>	<ul style="list-style-type: none"> <li>Reduce energy consumption across the company: -40% or more (compared to FY2010 level) -10% or more (compared to FY2022 level)</li> </ul>
Promoting sustainable industries, production and consumption	<ul style="list-style-type: none"> <li>Promote paperless working environment by streamlining operations (Digitization)</li> </ul>	<ul style="list-style-type: none"> <li>Conversion rate: 70% or more</li> </ul>	<ul style="list-style-type: none"> <li>DO/Invoice: 96%</li> <li>Agreement: 35%</li> </ul>	<ul style="list-style-type: none"> <li>Digitization of agreements, receipts, etc.: Conversion rate of 50% or more</li> </ul>
	<ul style="list-style-type: none"> <li>Promote purchase of green products (office supplies, etc.)</li> </ul>	<ul style="list-style-type: none"> <li>Purchase rate: 70% or more</li> </ul>	<ul style="list-style-type: none"> <li>Result: 71% (Previous target achievement: 100%)</li> </ul>	<ul style="list-style-type: none"> <li>Target green purchase rate of at least 80%</li> </ul>
Promoting local community contributions and job creation aimed at sustainable economic growth	<ul style="list-style-type: none"> <li>Expand locations and create employment through investment activities in Japan and overseas</li> </ul>	<ul style="list-style-type: none"> <li>Three-year cumulative target: ¥8.0 billion</li> </ul>	<ul style="list-style-type: none"> <li>Result: ¥2.0 billion</li> <li>Three-year cumulative target: ¥6.5 billion (Previous target achievement: 81%)</li> </ul>	<ul style="list-style-type: none"> <li>Three-year total: ¥13.0 billion or more</li> <li>Annual average: ¥4.0 to 5.0 billion</li> </ul>
Building a foundation focused on people and partnerships	<ul style="list-style-type: none"> <li>Ensure occupational health and safety</li> <li>Promote workstyle reform</li> <li>Promote the utilization of diverse human resources</li> </ul>	<ol style="list-style-type: none"> <li>Continue to maintain 100%</li> <li>Engage in active promotion going forward</li> </ol>	<ol style="list-style-type: none"> <li>Result: 100%</li> <li>Result: 6.6%</li> </ol>	<ol style="list-style-type: none"> <li>Health checkup received: 100%</li> <li>Increase the rate of women, non-Japanese nationals, mid-career hires among management positions</li> </ol>